

Investing in Global Education is an Investment for All New Mexicans

GEO entrepreneurial revenue (CELAC, Passport Office, Short Programs) helps subsidize GEO operations and generates financial support for other service and academic units across campus.

Entrepreneurship \$1,500,000 \$1,386,408 \$1,400,000 \$1,320,126 \$1,372,117 -\$1,300,000 \$1,228,790 \$1,282,194 \$1,228,790 \$1,244,675 \$1,195,265 \$1,100,000 \$1,099,296 \$1,000,000 2016 2018 Provost I&G Allocation w/PullBacks Provost I&G Allocation GEO Entrepreneurial Activity

SINCE 2013

CURRENTLY SERVING

SENDING

GENERATED

30%1

IN TOTAL POPULATION SERVED

1,350

STUDENTS &
SCHOLARS FROM
104 COUNTRIES

750

UNM STUDENTS
ABROAD TO 50+
COUNTRIES

\$ 19.4 M

TUITION IN 2017

1





Dr. Nicole TamiExecutive Director Global Education Initiatives

In 2018, GEO ...

- Submitted successful proposal to host the International Association for College Admission Counseling Conference in July 2020.
- Actively increased outreach and interaction with UNM faculty and departments through the convening of the GEO Faculty Advisory Board, and the creation of the International Liaisons Group. GEO also sponsored two Global Awareness Provost Faculty Fellows.

 Collaborated with the International Studies Institute, Career Services, and the Diplomat in Residence to create a new Peace Corps Pathway Program.





Organized

30+

social events and trips

Authorized over

800

different student work experiences: 135 students for OPT, 50 students for STEM, 580 for CPT. Held more than

31 workshops
with more than

1200

total attendees!

Planned and led

10+

volunteer opportunities
at UNM and in the
Albuquerque
Community.

Trained
2
new advisors

Oriented over

500
ew students and
135
new scholars

Paired over

200
students as
buddies in the
Lobo Friends





This fall:

- Received 100% on U.S. Department of State 100-point inspection, 2nd year in a row.
- Nominated for a National U.S. Dept. of State Innovation Award.

We:

- Processed 1,334 passport applications.
- Received 99.7% positive customer feedback.
- Generated \$20,000 in new revenue for investment in faculty and student mobility.



Global Programs



- Hosted 139 participants for short term programs,
 a 39% increase in short-term program enrollment.
- Expanded programming to off-summer cycle, collaborations with north campus medical programs, and more activity from Argentina in particular.
- Received an additional 100,000 Strong in the Americas grant and 2 Fulbright programs (Argentina and Mexico).
- Generated almost half a million -->\$456,900 in new revenue for the University.



Implemented the International Admission Pathway Program
-- No TOEFL score required.

A 40th Anniversary Celebration was held on Sept. 19, 2018.

Launched the Community and Academic English course.

Awarded \$13,051 from Consulate of Mexico in Albuquerque to support students during the 2018 school year.

Partnered with Menaul School to recruit students to CELAC.

Welcomed a 3rd cohort of CELAC English Language Fellows.





\$140,000

scholarships to students

• Implemented the Student Workshop Series.

• Created a special scholarship for students studying in Mexico.

750total outbound
students

• EA Team members presented at NAFSA Regional, NAFSA State, IFSA National, and NAFSA National.

36faculty led/group
programs with

440 students

campaign and more than doubled our followers since January 2018.

Created Instagram marketing

• Developed an electronic newsletter with prompts, info and tips for students studying abroad.

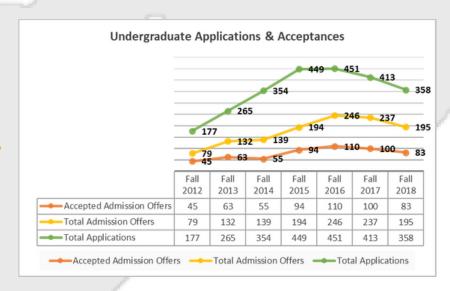


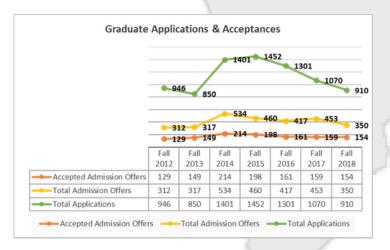


In 2018, we ...

- Won the bid to host the 2020 International ACAC Conference.
- Refreshed the Undergraduate International Application for Admission.
- Maintained enrollment numbers in a difficult national enrollment climate.
- Officially joined UNM's Salesforce CRM (customer relationship management) system.
 - Sent a member of the International Admission staff to the AACRAO's "Cuba Educational Project " research trip in February 2018, which led to a collaborative presentation at the annual TAICEP conference.

Despite increased global competition for international student enrollment, and the more recent "Trump-effect," UNM has seen steady growth over the past five years when it comes to international applications and enrollments.





19.38% increase over the past five
(25) years (2012-2018) in
graduate international
student admission

Graduate international student enrollment yield held steady over the past five years with fewer applications in that period.

acceptance and enrollment.